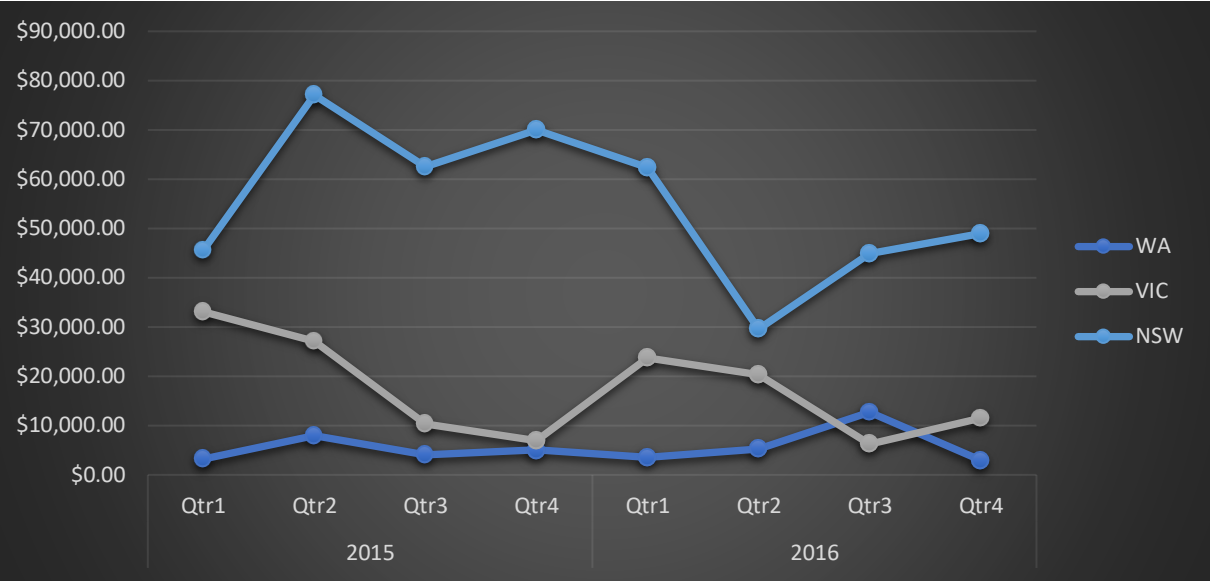
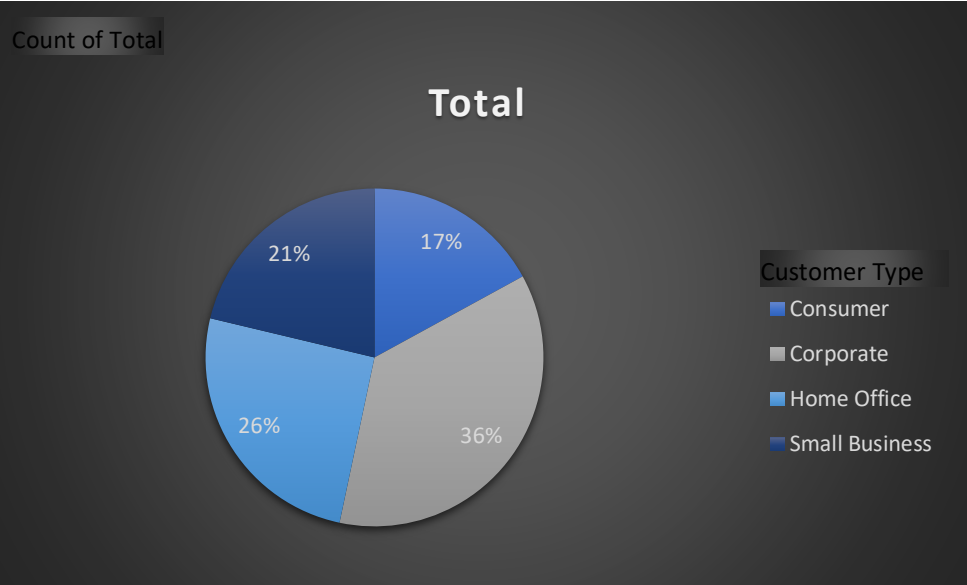


Pivot Reports



Row Labels	Count of Total
Consumer	177
Corporate	377
Home Office	264
Small Business	221
Grand Total	1039

Sum of Total	Column Labels			
Row Labels	WA	VIC	NSW	Grand Total
2015				
Qtr1	\$3,148.08	\$33,085.34	\$45,614.36	\$81,847.78
Qtr2	\$7,910.56	\$27,044.16	\$77,060.20	\$112,014.92
Qtr3	\$4,132.29	\$10,324.06	\$62,475.23	\$76,931.58
Qtr4	\$4,997.72	\$6,975.90	\$69,995.04	\$81,968.66
2015 Total	\$20,188.65	\$77,429.46	\$255,144.84	\$352,762.95
2016				
Qtr1	\$3,630.04	\$23,729.88	\$62,364.59	\$89,724.50
Qtr2	\$5,208.78	\$20,411.77	\$29,577.63	\$55,198.19
Qtr3	\$12,716.39	\$6,232.94	\$44,971.11	\$63,920.44
Qtr4	\$2,938.45	\$11,460.55	\$49,046.57	\$63,445.56
2016 Total	\$24,493.65	\$61,835.14	\$185,959.91	\$272,288.70
Grand Total	\$44,682.31	\$139,264.59	\$441,104.74	\$625,051.64

State
NSW
VIC
WA

Customer Type
Consumer
Corporate
Home Office
Small Business

Account Manager
Aanya Zhang
Charlie Bui
Connor Betts
Leighton Forrest
Mihael Khan